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NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were generally unchanged when compared to previous week. Trade sentiment was mostly about steady. Retail demand was moderate at best, usually slow to fair. Food service was fair to good, best into fast food. Availability was mixed but overall more than sufficient for trade needs. In the parts structure, wings and tenders were tight to balanced and clearing well. Other breast items were more balanced, but still in the longest position, and dark meat was sufficient. Trading was light to moderate, best where features were present. In production areas, live supplies were moderate. Weights were desirable to heavy, mostly desirable.

Final report of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 7/17-07/21/00 (cents per lb)

| AREAS | US GRADE A | | COMPOSITE | | |
|---------------|-------------|------------|-----------|------------|-------|
| | MAJORITY | WTD AVG | LOADS | WTD AVG | LOADS |
| | | | | | |
| Bos/New Eng | 52.50-53.00 | 52.91 | 16 | 56.78 | 28 |
| Chicago | 44.00-49.00 | 49.06 | 48 | 51.76 | 86 |
| Cincinnati | TFEWR | — | — | 56.42 | 31 |
| Cleveland | TFEWR | — | — | 59.37 | 15 |
| Denver | 64.50 | 64.41 | 17 | 63.31 | 35 |
| Detroit | 44.00-45.50 | 47.29 | 20 | 53.32 | 55 |
| Los Angeles | 65.00 | 64.03 | 58 | 63.42 | 123 |
| New York | 48.00-53.00 | 49.97 | 30 | 52.55 | 65 |
| Philadelphia | 47.00-52.00 | 49.00 | 8 | 50.39 | 26 |
| Pittsburgh | 46.50-53.00 | 48.64 | 11 | 53.85 | 62 |
| St. Louis | 48.00-48.25 | 47.44 | 21 | 51.44 | 45 |
| San Francisco | 65.50 | 64.53 | 29 | 66.46 | 66 |

Composite 12 City Weighted Average

| Loads | 07/17/00 | Change/Last Wk | 07/10/00 | 07/19/99 |
|-------|----------|----------------|----------|----------|
| 637 | 56.51 | -0.11 | 56.62 | 59.14 |

WOG BROILERS (without giblets) - prices paid per lb delv'd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | MAJORITY | WTD AVG | LOADS |
|---------|-------------|---------|-------|
| East | 51.00-59.00 | 54.79 | 49 |
| Central | 50.00-56.00 | 53.75 | 62 |
| West | 52.00-67.00 | 60.36 | 55 |

Southeast Area FOB Dock Equivalent

| | | | |
|-------------|-------------|-------|----|
| Mississippi | 59.00-60.00 | 59.65 | 81 |
|-------------|-------------|-------|----|

GEORGIA F.O.B. DOCK PRICES

Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 59.75 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

| MONDAY FINAL WTD AVG | | |
|--|------------------------------|------------------------|
| LOADS | RANGE | FOB DOCK OR EQUIVALENT |
| 1,227 | 44.00-62.00 | 58.12 |
| The Georgia f.o.b. dock confirmed final weighted average prices on ice pack parts: | | |
| ITEM | WTD AVG (CENTS PER POUND) | VOLUME (000 POUNDS) |
| BREASTS - B/S | 132.50 | 4,401 |
| BREASTS - WHOLE | 63.50 | 1,747 |
| THIGH MEAT - B/S | 81.50 | 734 |
| LEG QUARTERS | 22.00 | 9,409 |
| WINGS | 55.00 | 3,077 |

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying interest on ready-to-cook whole broiler/fryers was light to no better than moderate as the week began. Offerings varied in size, but were generally at least adequate in meeting the current level of demand. Retail and distributive movement was light to fair at best. The market tone was about steady. In the parts complex, offerings were less available compared to last week, but continued to outweigh the limited trade needs.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was generally steady. Demand was light to fair with best interest for scattered retail ads and fast food promotions. Supplies were more than sufficient to satisfy trade needs. In the parts structure, wings and tenders continued to receive most interest with supplies adequate to well cleared. Other breast items were not as plentiful, but were still more than adequate with light movement. Dark meat was balance and moving. In production areas, live supplies were moderate. Weights were mostly desirable.

WESTERN REGION BROILER/FRYERS Final majority prices unchanged. Offerings generally adequate. Retailer demand moderate. Dealers reported moderate weekend clearances. Trading reported for this week's delivery: leg quarters bulk 21.5-23 and 4/10s 23.25-24, breasts 60-67 and boneless breasts 115-125. The Los Angeles negotiated WOG average was at 52.25 up 1.02 with the volume reported up 10 percent to 22 loads.

MIDWEST REGION BROILER/FRYER Final majority prices for this week's deliveries unchanged into all areas with Ohio TFEWR from last Monday's final. Trade sentiment on whole fryers about steady. Offerings limited on whole fryers, fully adequate on Wogs. Retail demand slow to fair at best. Food service movement mostly moderate, instances good, best into fast food. Floor stocks adequate to ample, sizes desirable. Parts trading good on tenderloins, inactive to slow on breast items, slow to fair on the balance. Breast items fully adequate or available, wings and tenders tight, all other parts adequate. Trade sentiment steady to weak on breast items, balance mostly steady.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was fair for fill-in needs following the weekend. Offerings were at least adequate with 3 pound sizes in best balance. Live supplies were moderate; weights were mostly in a range of desirable to heavy. Processing schedules were moderately heavy. Less than trucklot asking prices were unchanged at 53 to 65 cents. Trade sentiment remained about steady. In the parts complex, wings and tenders were clearing satisfactorily. Other items were at least adequate, particularly the various breast items.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| BRANDED U.S. GRADE A | |
|----------------------|-------|
| RANGE | 48-66 |
| WEIGHTED AVERAGE | 56.01 |
| NO. OF BOXES | 8,083 |

*7 of 8 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was mostly quiet as the majority of buyers were waiting and cautiously watching the market for any further developments. Offerings were moving toward a better balance following weekend business, however, most items remained at least adequate for the current demand. Retail and distributive movement was light to fair with hope that the features for this week would stimulate buying interest. The market tone was about steady.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

| ITEM | CURRENT NEG TRADING* | WTD AVG** | VOL/LBS |
|----------------------------|-------------------------|--------------|---------|
| BREAST - B/S | 115 | 118.29 | 656,440 |
| TENDERLOINS | 160 | 171.04 | 110,760 |
| BREAST - WITH RIBS | 49-50 | 56.28 | 281,760 |
| BREAST - LINE RUN | 49 | 52.40 | 90,160 |
| LEGS | 35-36 | 36.49 | 320,000 |
| LEG QUARTERS (BULK) | 22-23 | 23.28 | 355,896 |
| DRUMSTICKS | 36-37 | 41.26 | 117,990 |
| THIGHS | 22-23 | 28.25 | 118,050 |
| B/S THIGHS | 81-82 | 81.88 | 54,080 |
| WINGS (WHOLE) | 56-57 | 65.62 | 307,470 |
| BACKS AND NECKS (STRIPPED) | 10-12 | 12.13 | 59,800 |
| LIVERS (5 POUND TUBS) | 30-35 | 33.59 | 42,400 |
| GIZZARDS (HEARTS) | 40-45 | 45.06 | 67,760 |

INCLUDES NEW YORK CITY METROPOLITAN AREA, NORTHERN NEW JERSEY, MASSACHUSETTS, CONNECTICUT, RHODE ISLAND, AND PENNSYLVANIA (NORTHEAST OF HARRISBURG).

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | LBS (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|---------------------|---------------|----------|------------|
| BREAST - B/S | 737 | 103.00-132.00 | 105-115 | 112.67 |
| TENDERLOINS | 55 | 186.00-211.00 | - | 192.54 |
| BREAST - WITH RIBS | NO TRADING REPORTED | | | |
| FRONT HALVES | 280 | 54.00-55.00 | 54 | 54.29 |
| LEGS | NO TRADING REPORTED | | | |
| LEG QUARTERS (BULK) | 1,364 | 17.00-19.00 | - | 18.03 |
| LEG QUARTERS (4/10) | 1,393 | 19.25-21.00 | 19.25 | 19.34 |
| WINGS (WHOLE) | NO TRADING REPORTED | | | |
| DRUMSTICKS | NO TRADING REPORTED | | | |
| THIGHS | 1,054 | 22.00-39.00 | 22-24 | 23.66 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| | ESTIMATE | ACTUAL | AVG WTS | ACTUAL | AVG WTS |
|----------|-----------|--------|---------|-----------|---------|
| | 07/17 | 07/13 | 07/13 | 07/10 | 07/06 |
| ALA | 3,973 | 3,887 | 4.84 | 3,869 | 4.91 |
| ARK | 5,260 | 5,178 | 4.70 | 5,211 | 4.79 |
| DELMARVA | 2,427 | 2,383 | 5.18 | 2,371 | 5.13 |
| KY-LA-TN | 2,068 | 1,941 | 4.27 | 1,937 | 4.43 |
| MISS | 2,800 | 2,841 | 4.93 | 2,825 | 4.96 |
| NC | 2,617 | 2,641 | 5.81 | 3,839 | 5.82 |
| TEXAS | 2,353 | 2,325 | 4.71 | 2,323 | 4.68 |
| TOTAL | 21,498 | 21,196 | 4.91 | 22,375 | 4.95 |
| MON | 21,498(A) | | | 22,375(A) | |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 17-Jul 2000 is estimated to be 32,163,000 down 4.21 percent from a week ago and up 8.22 percent from a year ago.

(Last week 33,576,000, last year 29,721,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| ITEM | (000) | RANGE | MAJORITY | WTD AVG |
|---------------------|-------------------|---------------|----------|------------|
| BREAST - B/S | 505 | 110.00-172.00 | 120-130 | 125.83 |
| TENDERLOINS | 220 | 170.00-210.00 | 170-175 | 184.55 |
| BREAST - LINE RUN | 104 | 61.00-69.00 | 62-65 | 61.62 |
| FRONT HALVES | TOO FEW TO REPORT | | | |
| LEGS | 86 | 27.00-39.00 | 28-29 | 27.84 |
| LEG QUARTERS (BULK) | 588 | 17.00-20.00 | 17-18 | 17.82 |
| LEG QUARTERS (4/10) | 1,416 | 19.00-22.50 | 21-22 | 21.36 |
| WINGS (WHOLE) | 90 | 47.00-55.50 | 51-53 | 52.66 |
| WINGS (CUT) | 497 | 61.00-83.00 | 65-67 | 66.32 |
| DRUMSTICKS | TOO FEW TO REPORT | | | |
| THIGHS | TOO FEW TO REPORT | | | |
| B/S THIGHS | 22 | 55.00-58.00 | - | 55.29 |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS
TRADING FOR JULY 17, 2000 — F.O.B. DOCK.

| RANGE | TODAY'S AVERAGE | 5-DAY AVERAGE |
|---------------|--------------------|------------------|
| 34.00 - 38.50 | 36.01 | 36.33 |

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION PARTS PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF JUL/17-21/00

| | Price Per Lb. | Mostly |
|----------------------------|-----------------|-----------------|
| BREAST - B/S | 105.00 - 135.00 | 110.00 - 120.00 |
| BREAST - LINE RUN | 53.00 - 75.00 | 54.00 - 64.00 |
| LEGS | 29.00 - 42.00 | - |
| LEG QUARTERS (BULK) | 17.00 - 23.00 | 19.00 - |
| DRUMSTICKS | 25.00 - 36.00 | - |
| THIGHS | 22.00 - 30.00 | - |
| WINGS (WHOLE) | 41.00 - 58.00 | 50.00 - 52.00 |
| BACKS AND NECKS (STRIPPED) | 17.00 - 20.00 | - |
| LIVERS | 25.00 - 39.00 | - |
| GIZZARDS (HEARTS) | 35.00 - 48.00 | - |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|-------|
| WOGS 2# & UP - WHOLE | 77-89 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 80-87 |
| FROZEN HENS 5# & UP | 73 |
| FROZEN DUCKS | 135 |
| FROZEN SQUABS | 589 |

SAN FRANCISCO PROCESSED POULTRY DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|------------------|---------|
| FRESH FRYERS | 102-104 |
| ROASTERS 4# & UP | 92-96 |
| ICE PACK | 106-111 |
| DRY PACK | 112-119 |
| HENS OVER 5# | 98 |
| ICE PACK | 94 |
| DRY PACK | 148-160 |
| DUCKS | |

EASTERN REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 14-JUL-00

CHICKEN PRICES

| FAT CONTENT 15% OR LESS RANGE WTD AVERAGE | -----FROZEN----- | | -----FRESH----- | |
|---|------------------|-----------|-----------------|-----------|
| | FOB DOCK | DELIVERED | FOB DOCK | DELIVERED |
| 16.00 | - | 17.00 | - | - |
| 16.00 | | 17.00 | | - |

560,000 pounds, this includes 200,000 pounds for export shipment

CHICKEN PRICES, WITH ADDED SKIN

| 15% OR LESS RANGE WTD AVERAGE | 14.00-15.00 | | 12.00-15.00 | |
|-------------------------------------|-------------|---|-------------|-------|
| | 14.73 | - | 14.73 | 16.00 |

655,000 pounds, this includes 0 pounds for export shipment.

| 15-20% RANGE WTD AVERAGE | 12.00-15.00 | | 11.50-13.00 | | 12.00-13.00 | |
|--------------------------------|-------------|-------|-------------|-------|-------------|--|
| | 13.14 | 14.00 | 12.06 | 12.40 | | |

1,288,000 pounds, this includes 248,000 pounds for export shipment.

20% OR MORE

| RANGE | WTD AVERAGE |
|-------|-------------|
| - | 12.50 |
| | 12.50 |

80,000 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTH CENTRAL HEAVY LIVE HEN Prices were generally unchanged from the past week. Demand was light for ample supplies of spent hens. Finished sales were no better than fair with current supplies available if needed. Trade sentiment was no better than steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 17-JUL-00

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|-------|----------|------------|
| AT FARM BUYER LOADING | 4-15 | 6-8 | 7.94 |

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 14-JUL-00

CHICKEN PRICES

| FAT CONTENT 15% OR LESS RANGE WTD AVERAGE | -----FROZEN----- | | -----FRESH----- | |
|---|------------------|-----------|-----------------|-----------|
| | FOB DOCK | DELIVERED | FOB DOCK | DELIVERED |
| - | - | - | - | - |
| | | | | - |

0 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

| 15% OR LESS RANGE WTD AVERAGE | 20.00 | | 14.00 | | 15.00 | |
|-------------------------------------|-------|-------|-------|--|-------|--|
| | 20.00 | 14.00 | 15.00 | | | |

204,000 pounds, this includes 0 pounds for export shipment.

| 15-20% RANGE WTD AVERAGE | 10.00-13.50 | | 16.25-17.00 | | 11.00-12.25 | | 13.00-18.00 | |
|--------------------------------|-------------|-------|-------------|-------|-------------|--|-------------|--|
| | 12.19 | 16.88 | 11.54 | 13.51 | | | | |

3,386,400 pounds, this includes 1,020,000 pounds for export shipment.

20% OR MORE

| RANGE | WTD AVERAGE |
|-------|-------------|
| - | - |
| | - |

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTHEAST HEAVY LIVE HEN Majority price ranged from slightly higher to lower when compared to values a week earlier. Demand was slow and unaggressive for fully adequate to ample offerings. Processing schedules were normal to heavy. The market tone was no better than barely steady.

HEAVY TYPE HENS (7 POUNDS AND UP) *
FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 17-JUL-00

| | RANGE | MAJORITY | WTD AVG |
|-----------------------|--------|----------|------------|
| AT FARM BUYER LOADING | 2.5-14 | 3.5-7 | 5.97 |

AT FARM PRODUCER LOADING TOO FEW TO REPORT

FOB PLANT TOO FEW TO REPORT

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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